

Workman Funeral Homes, Inc.

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Dolores H. Workman, Supervisor

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INDEPENDENT REGULATORY
REVIEW COMMISSION

Mr. Arthur Coccodrilli, Chairman
Independent Regulatory Review Commission
333 Market Street
Harrisburg, PA 17101

Dear Chairman Coccodrilli:

I am a Pennsylvania licensed funeral director. I am writing to express my **total support** for Regulation 16A-4816 as proposed by the State Board of Funeral Directors.

The State Board of Funeral Directors has held public hearings for the past four years in order to address the issues raised in the federal court case of Walker v Flitton (2005), prior to promulgation of Regulation 16A-4816.

The State Board has carefully written this regulation to address the issues of the case, while staying in compliance with the Funeral Director Law, which **Prohibits** the offer to sell or selling of preneed arrangements by unlicensed individuals.

This regulation addresses the need in the funeral profession to protect consumer, while at the same time preserving the integrity of the funeral director's license. Dealing with the public on a day to day basis, we are hearing the stories from the families that have dealt with third party groups; news events of horror stories from crematories and cemeteries and other unlicensed individuals in other professions. We have worked hard for our licenses, and we did so knowing that we were going to be there to make a difficult time easier for a family. No family should have to deal with someone at their time of need that may be selling cars next week.

Regulation 16A-4816 provides a solid safeguard to the public concerning their pre-need arrangements. **THIS IS IN THE BEST INTEREST OF THE PUBLIC!!!**

Some funeral homes think that it is to their advantage to hire some non-licensed individual so that they don't have to pay for a licensed employee. That is such a contradiction. Someone hired them without thinking of how much money they were saving. My mother always said that "money is the root of all evil" and in this case it is. This is short changing the general public at a time when "service" is few and far between. We are a service profession and it should stay that way.

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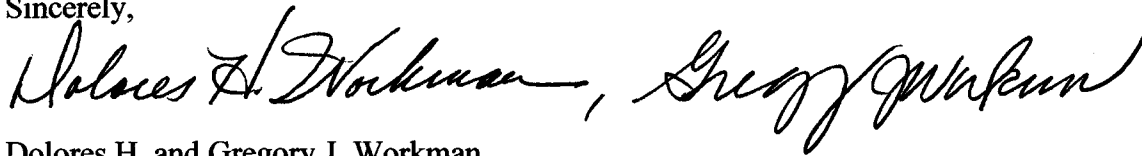
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I respectfully request IRRC's approval of Regulation 16A-4816 in its current form.

Sincerely,

Handwritten signatures of Dolores H. Workman and Gregory J. Workman in cursive script.

Dolores H. and Gregory J. Workman
Owners of the Workman Funeral Homes, Inc.
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